

DAVID A. HUBBERT
Acting Assistant Attorney General

AMY MATCHISON (CA Bar No. 217022)
Trial Attorney
United States Department of Justice, Tax Division
P.O. Box 683, Ben Franklin Station
Washington, D.C. 20044
Telephone: (202) 307-6422
Fax: (202) 307-0054
E-mail: Amy.T.Matchison@usdoj.gov
Western.Taxcivil@usdoj.gov

Attorneys for United States of America

UNITED STATES DISTRICT COURT FOR THE
NORTHERN DISTRICT OF CALIFORNIA

IN THE MATTER OF THE TAX)
LIABILITIES OF:) Civil Number:
)
JOHN DOES, United States person(s), who)
directly or indirectly had authority over any)
combination of accounts held with Payward)
Ventures Inc., d/b/a Kraken or Kraken.com, or)
its predecessors, subsidiaries, divisions, or)
affiliates (collectively, "Kraken"), with at)
least the equivalent of \$20,000 in value of)
transactions (regardless of type) in)
cryptocurrency in any one year, for the period)
January 1, 2016 through December 31, 2020.)

**UNITED STATES' MEMORANDUM IN
SUPPORT OF EX PARTE PETITION
FOR LEAVE TO SERVE "JOHN DOE"
SUMMONS**

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1 The United States of America submits this memorandum in support of its petition for an order
2 approving the service of an Internal Revenue Service John Doe summons on Payward Ventures Inc. and
3 Subsidiaries (collectively, “Kraken”). A copy of the summons and summons attachment (listing the
4 items requested) are filed herewith, as well as a proposed order, Declaration of IRS Revenue Agent
5 Karen Cincotta (hereinafter “Declaration”), and supporting exhibits.

6 **I. INTRODUCTION**

7 The summons is in furtherance of the IRS’s ongoing investigation to determine the identity and
8 correct federal income tax liability of U.S. persons who have conducted transactions in cryptocurrency
9 (defined below). *See Declaration ¶¶ 3, 8, 30.* Transactions in cryptocurrency have grown substantially
10 in recent years, and the IRS is concerned that taxpayers are not properly reporting these transactions.
11 The summons seeks account and transaction records from Kraken that are expected to aid the IRS’s
12 investigation.

13 The summons is a so-called “John Doe” summons because it does not identify the persons with
14 respect to whose liabilities the summons is issued. 26 U.S.C. § 7609(f). The government therefore must
15 obtain court approval prior to serving the John Doe summons. *Id.* As discussed below, the criteria for
16 court approval of a John Doe summons in § 7609(f) are met.

17 Pursuant to 26 U.S.C. § 7609(h)(2), the Court’s determination of whether a John Doe summons
18 may be served shall be made ex parte and shall be made solely on the petition and supporting affidavits.
19 The pleadings filed in this proceeding will therefore not be served upon any person or entity, and no
20 other filings are permitted from other persons or entities. The United States requests that the Court
21 review the petition and supporting documents and that it enter the proposed order at the Court’s earliest
22 opportunity.

23 **II. BACKGROUND**

24 The summons seeks account and transaction records from Kraken regarding a group of its
25 customers whose identities are not known to the IRS (the “John Does”). The group of John Does is
26 defined on the summons as follows: United States person(s), who directly or indirectly had authority
27 over any combination of accounts held with Payward Ventures Inc., d/b/a Kraken or Kraken.com, or its
predecessors, subsidiaries, divisions, or affiliates (collectively, “Kraken”), with at least the equivalent of

1 \$20,000 in value of transactions (regardless of type) in cryptocurrency in any one year, for the period
 2 January 1, 2016 through December 31, 2020 (the “John Doe Class”). The six document requests are for
 3 account registration records, Know-Your-Customer due diligence, account-related correspondence, anti-
 4 money laundering exception reports, records of account activity, and records of account funding. Before
 5 addressing why a summons for these requested items directed at this John Doe Class meets the criteria
 6 in § 7609(f), this brief will first provide relevant background regarding (A) the definition of
 7 cryptocurrency, (B) its tax treatment, (C) the information regarding taxable cryptocurrency transactions
 8 that is in the possession of Kraken, and (D) the grounds for the IRS’s belief that these transactions are
 9 not being properly reported.

10 **A. “Cryptocurrency” Defined**

11 “Cryptocurrency” is one kind of “virtual currency.” In Notice 2014-21, 2014-16 I.R.B. 938,
 12 2014 WL 1224474 (Mar. 26, 2014), the IRS defined “virtual currency” as a digital representation of
 13 value that functions as a medium of exchange, a unit of account, and/or a store of value. It sometimes
 14 operates like “real” or “fiat” currency, *i.e.*, the coin and paper money of the United States or of any other
 15 country that is designated as legal tender, circulates, and is customarily used and accepted as a medium
 16 of exchange in the country of issuance. But virtual currency does not have legal tender status in any
 17 jurisdiction. When virtual currency has an equivalent value in real currency, or acts as a substitute for
 18 real currency, then it is referred to as “convertible” virtual currency.

19 The summons at issue here solely concerns “cryptocurrency.” Cryptocurrency is a type of
 20 virtual currency that utilizes cryptography to secure transactions that are digitally recorded on a
 21 distributed ledger (such as a blockchain). Distributed ledger technology uses independent digital
 22 systems to record, share, and synchronize transactions, the details of which are recorded in multiple
 23 places at the same time with no central data store or administration functionality. Units of
 24 cryptocurrency are generally referred to as coins or tokens. The most common cryptocurrency is
 25 Bitcoin, but there are many others.¹ The technological innovation, rapid growth, and decentralized

27 ¹ As of January 15, 2021, cryptocurrency tracking website www.coinmarketcap.com indicated
 that more than 8,000 separate cryptocurrencies existed. <https://coinmarketcap.com/all/views/all/>
[\[https://perma.cc/6TEC-2W8B\]](https://perma.cc/6TEC-2W8B).

1 nature of cryptocurrency have created new challenges for regulators, including the IRS. *See generally*
 2 *Report of the Attorney General's Cyber Digital Task Force: Cryptocurrency Enforcement Framework*,
 3 Oct. 1, 2020, <https://www.justice.gov/ag/page/file/1326061/download> [<https://perma.cc/Q2XH-5LF9>].

4 **B. Tax Treatment of Cryptocurrency Transactions**

5 The IRS's position in Notice 2014-21 is that convertible virtual currencies (including
 6 cryptocurrency) are considered property for tax purposes, and a taxpayer can have a gain or loss on the
 7 sale or exchange of a virtual currency. Thus, taxpayers who transact in virtual currencies may have
 8 related tax filing and reporting requirements under various provisions of the Internal Revenue Code,
 9 including 26 U.S.C. §§ 61, 451, and 1011.

10 Taxpayers often complete their virtual currency transactions through businesses known as digital
 11 currency exchanges, which allow users to buy and sell cryptocurrency in exchange for fiat currency or
 12 other virtual currency. Declaration ¶ 25. Depending on the details, these transactions may be taxable.
 13 *See id.* ¶ 32. Taxpayers must report income, gain, or loss from all taxable transactions involving virtual
 14 currency on their federal income tax returns for the year of the transaction, regardless of the amount or
 15 whether they received a payee statement or information return. *See Frequently Asked Questions on*
 16 *Virtual Currency Transactions*, <https://www.irs.gov/individuals/international-taxpayers/frequently-asked-questions-on-virtual-currency-transactions> [<https://perma.cc/634V-UW5P>] (Q&A-42).

17 **C. Information Regarding Cryptocurrency Transactions Held by Kraken**

18 Payward, Inc. is the parent corporation for multiple subsidiaries located in both the United States
 19 and foreign jurisdictions. Declaration ¶ 43. The John Doe summons is directed to Payward Ventures,
 20 Inc., because it is the U.S.-operating subsidiary which does business under the trade name Kraken.
 21 Kraken operates a digital currency exchange and provides users with a way to trade legal tender (U.S.
 22 dollars and certain foreign currency) for cryptocurrency and vice versa; or to trade (exchange) one type
 23 of cryptocurrency for another type of cryptocurrency. *Id.* ¶ 26. Kraken is one of the largest digital
 24 currency exchanges, with over 4 million clients and over \$140 billion in trading activity since 2011. *Id.*
 25 ¶ 47. It has been reported that as of the end of 2017, Kraken was registering up to 50,000 new users a
 26 day. *Id.* While Kraken's United States headquarters is located in San Francisco, California, Kraken

1 operates in over 190 countries worldwide. *Id.* ¶ 48. Within the United States, Kraken does not operate
 2 in, or provide services to residents of, Washington State and New York. *Id.*

3 Kraken is regulated as a “money services business” (MSB), and more specifically as a “money
 4 transmitter.” *See* 31 C.F.R. § 1010.100(ff) (defining “money services business”); § 1010.100(ff)(5)
 5 (defining “money transmitter” as one type of MSB); *see also* Declaration ¶¶ 27, 28. It is currently
 6 registered as an MSB with the Financial Crimes Enforcement Network (FinCEN).² *See* Declaration ¶ 51
 7 (citing *Is Kraken licensed or regulated?*, [https://support.kraken.com/hc/en-us/articles/360031282351-Is-Kraken-licensed-or-regulated-\[https://perma.cc/8M7M-KSD7\]](https://support.kraken.com/hc/en-us/articles/360031282351-Is-Kraken-licensed-or-regulated-[https://perma.cc/8M7M-KSD7])).

8 An MSB like Kraken is required to maintain certain records. *See* 31 C.F.R. §§ 1010.410
 9 (Records to be made and retained by financial institutions) and 1022.400 (making these recordkeeping
 10 requirements applicable to MSBs). Those records include, for transactions worth more than \$3,000, the
 11 name and address of both the sender and recipient, the amount of the transaction, the date of the
 12 transaction, and other identifying information. § 1010.410(e); *see* Declaration ¶¶ 52-56. MSBs are also
 13 required to obtain and maintain certain customer identification information and transactional data for the
 14 purpose of combating money laundering. *See* 31 C.F.R. § 1022.210.

15 In keeping with these rules, Kraken has historically required all new customers to create an
 16 account by submitting certain identifying information, including the user’s name, email address,
 17 physical address, telephone number, and date of birth. Declaration ¶ 63. In addition, valid ID, proof of
 18 residence, occupation, and social security number (for U.S. clients) are required for intermediate-level
 19 and pro-level accounts. *Id.* ¶ 64. For a “pro-level” account (the highest-level account for high-volume
 20 traders and high net worth individuals), Kraken requires a Know-Your-Customer (“KYC”) application
 21 that includes additional customer identifying information. *Id.* ¶ 65.

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25 ² FinCEN has issued guidance explaining that digital currency exchanges are generally to be
 26 regulated as money transmitters. *See* FinCEN Guidance No. FIN-2013-G001: Application of FinCEN's
 27 Regulations to Persons Administering, Exchanging, or Using Virtual Currencies (Mar. 18, 2013),
available at <https://www.fincen.gov/sites/default/files/shared/FIN-2013-G001.pdf>
[\[https://perma.cc/E9C8-YH3C\]](https://perma.cc/E9C8-YH3C); FinCEN Guidance No. FIN-2019-G001: Application of FinCEN's
 28 Regulations to Certain Business Models Involving Convertible Virtual Currencies (May 9, 2019),
available at <https://www.fincen.gov/sites/default/files/2019-05/FinCEN%20Guidance%20CVC%20FINAL%20508.pdf>
[\[https://perma.cc/6BVK-AJVP\]](https://perma.cc/6BVK-AJVP).

1 Based on the regulations applicable to Kraken, as well as Kraken’s historical business practices,
 2 the IRS expects that in response to the John Doe summons, Kraken will be able to provide information
 3 about its customers’ cryptocurrency transactions, which the IRS will then be able to use in conjunction
 4 with other publicly-available information to examine whether an individual has complied with the
 5 internal revenue laws. Declaration ¶ 29.

6 **D. Grounds for the IRS’s Belief That Virtual Currency Transactions Are Not Being
 Properly Reported**

7 The IRS, in recent years, has become aware of significant tax compliance issues relating to the
 8 use of virtual currencies. Declaration ¶ 4. Of particular relevance here are the lack of third-party
 9 reporting to the IRS, the experience with the John Doe summons that was served on Coinbase, Inc., data
 10 from the Modernized Tax Return Data Base (MTRDB), and Agent Cincotta’s knowledge about non-
 11 compliance by specific Kraken users.

12 **1. The Lack of Third-Party Reporting to the IRS**

13 Kraken does not make any third-party reports to the IRS of cryptocurrency transactions that
 14 occur on its platforms. Declaration ¶ 37; *see also id.* ¶ 85 (stating that the IRS does not already possess
 15 the information requested by the summons). This information gap is a concern for the IRS because, as
 16 Agent Cincotta’s Declaration explains, cryptocurrency transactions can already be difficult to trace, with
 17 many having an inherent pseudo-anonymous aspect, making them especially attractive to taxpayers who
 18 may want to use them to hide taxable income. *Id.* ¶¶ 24, 35.

19 More generally, the IRS’s experience is that tax noncompliance increases when there is less
 20 third-party information reporting, making the likelihood of underreporting significant. *Id.* ¶ 37; *see*
 21 *Federal Tax Compliance Research: Tax Gap Estimates for Tax Years 2011–2013*, IRS Publication 1415
 22 (Rev. 9-2019), <https://www.irs.gov/pub/irs-pdf/p1415.pdf>, at 13 [<https://perma.cc/2XM5-PDNH>]
 23 (finding that the net misreporting percentage “for income amounts subject to little or no information
 24 reporting . . . is 55 percent.”); *see also* Patricia Cohen, *If the I.R.S. Is Watching You, You’ll Pay Up*, N.Y.
 25 Times, Jan. 5, 2016, at B1, <https://www.nytimes.com/2016/01/05/business/economy/if-the-irs-is-watching-you-youll-pay-up.html> [<https://perma.cc/S9DK-QYU6>]. Unfortunately, the problem of a lack
 26 of third-party reporting of cryptocurrency transactions is not confined to Kraken. *See* Wendy Walker,

1 INSIGHT: *The 5 Most Common Tax Reportable Crypto Events*, Bloomberg Tax, Aug. 20, 2020,
 2 available at <https://news.bloombergtax.com/daily-tax-report/insight-the-5-most-common-tax-reportable->
 3 [crypto-events \[https://perma.cc/TH2J-5TT6\]](https://perma.cc/TH2J-5TT6) (noting that “a recent survey of crypto CPAs found that
 4 more than 35% of crypto investors do not receive Form 1099 information related to their crypto
 5 transactions”). As the Treasury Inspector General for Tax Administration has reported, “[t]he IRS
 6 cannot easily identify taxpayers with virtual currency transactions because of the lack of third-party
 7 information reporting that specifically identifies virtual currency transactions.” *The Internal Revenue*
 8 *Service Can Improve Taxpayer Compliance for Virtual Currency Transactions*, TIGTA Ref. No. 2020-
 9 30-066 (Sept. 24, 2020), <https://www.treasury.gov/tigta/auditreports/2020reports/202030066fr.pdf>
 10 [\[https://perma.cc/83SZ-YJUK\]](https://perma.cc/83SZ-YJUK).

11 **2. The John Doe Summons to Coinbase, Inc., and Its Aftermath**

12 In November 2016, the U.S. District Court for the Northern District of California authorized
 13 service of a John Doe summons on Coinbase, Inc. (“Coinbase”), a U.S.-based cryptocurrency exchange,
 14 for information to be used in identifying taxpayers who conducted transactions in virtual currency. *See*
 15 *United States v. John Doe*, No. 3:16-cv-06658-JSC (N.D. Cal.). Coinbase was served with the summons
 16 but did not voluntarily comply with it. Declaration ¶ 10. The government then filed a petition to
 17 enforce the summons in March 2017, and, after the IRS agreed to narrow the scope of the summons, the
 18 court granted in part and denied in part the enforcement petition. *See United States v. Coinbase, Inc.*,
 19 Case No.17-cv-01431-JSC, 2017 WL 5890052 (N.D. Cal. Nov. 28, 2017). Coinbase was ordered to
 20 produce documents for accounts with at least the equivalent of \$20,000 in any one transaction type (buy,
 21 sell, send, or receive)³ in any one year for the period between 2013 and 2015. *Id.* at *8.

22 Since Coinbase complied with the John Doe summons, the IRS has continued to reach out to
 23 taxpayers regarding their reporting requirements, to conduct examinations, and to make criminal
 24 investigation referrals. Declaration ¶ 40. On July 26, 2019, the IRS announced that it had begun
 25 sending letters to virtual currency owners, advising them to pay back taxes and file amended returns.
 26 Declaration ¶ 14. By the end of August 2019, the IRS had issued more than 10,000 such letters to
 27

³ There is no similar limitation in the summons to Kraken because the terminology of Kraken’s exchanges differs. That is why the summons covers all transactions “regardless of type.”

1 taxpayers who owned virtual currency. *Id.* Following the issuance of the letters, taxpayers filed
 2 amended returns reporting virtual currency transactions for tax years 2013 through 2018 that were not
 3 previously reported. *Id.* To date, these IRS letters have resulted in more than 1,000 amended returns
 4 and more than \$13.1 million in assessments. *Id.* ¶ 40. The IRS has also opened audits of taxpayers
 5 identified by materials it received in response to the Coinbase John Doe summons, and it has received
 6 submissions through its voluntary disclosure practice as well. *Id.* Separately, the IRS has contacted
 7 taxpayers who have not filed returns reporting virtual currency by sending notices related to virtual
 8 currency. Those notices have already resulted in more than \$11.9 million in assessments. *Id.* The IRS
 9 expects these numbers to increase as the investigations continue. More recently, the IRS sent letters to
 10 taxpayers who conducted transactions with foreign virtual currency exchanges and may have failed to
 11 properly report such transactions and associated income. *Id.* ¶ 41.

12 **3. MTRDB Search Results**

13 During the summons enforcement litigation against Coinbase, the IRS determined that for the
 14 years 2013-2015, only 800 to 900 taxpayers per year filed tax returns with a property description related
 15 to bitcoin or virtual currency, despite the fact that Coinbase alone had serviced more than 5.9 million
 16 customers and handled more than \$6 billion in transactions during that time. This was strong evidence
 17 of likely large-scale underreporting of taxable transactions. *See* 2017 WL 5890052, at *1-2, 4-5;
 18 Declaration ¶ 38. The number of taxpayers filing returns with a property description related to bitcoin or
 19 virtual currency increased in 2016-2018, but the numbers still fall far short of what would be expected
 20 given the number of users, transactions, and value that the exchanges publicize occur on an annual basis.
 21 *See* Declaration ¶ 39.

22 **4. Suspected Tax Non-Compliance by Kraken Users**

23 Finally, as explained in detail in the Declaration, Agent Cincotta has conducted an investigation
 24 and identified specific individuals who held accounts with Kraken and failed to comply with their tax
 25 reporting requirements under the internal revenue laws. Declaration ¶ 82. Five specific taxpayers—
 26 referred to as “Taxpayer 1” through “Taxpayer 5”—are discussed at ¶¶ 70-74 of the Declaration.

27 Taxpayer 1, through LLCs, has engaged in more than \$39 million in unreported financial
 transactions since 2017, at least 20% of which related to cryptocurrency held in accounts at Kraken, and

1 many of which followed suspicious transaction patterns indicative of taxable income. *Id.* ¶ 70.
 2 Taxpayer 2, along with other individuals, appears to have operated a financial scam between 2016 and
 3 2018 involving unreported cryptocurrency transactions exceeding \$12 million, some of which were
 4 completed using Kraken accounts. *Id.* ¶ 71. Taxpayer 3 appears to have underreported his personal and
 5 business income by almost \$1 million based, in part, on transactions conducted through a Kraken
 6 account. *Id.* ¶ 72. Taxpayer 4 did not report cryptocurrency transactions exceeding \$5.6 million, most
 7 of which originated from a Kraken account. *Id.* ¶ 73. Taxpayer 5 entered the IRS's voluntary disclosure
 8 program and belatedly reported substantial taxable income of approximately \$2.5 million for 2015 and
 9 2016 relating to transactions on multiple digital currency exchanges, including Kraken. Taxpayer 5 also
 10 has acknowledged over \$23 million in cash deposits and withdrawals in 2017 and 2018 at such
 11 exchanges, including Kraken, likely indicating substantial additional taxable income that was not timely
 12 reported. *Id.* ¶ 74.

13 Agent Cincotta's Declaration also describes criminal cases where defendants used accounts at
 14 Kraken to conceal proceeds from criminal activity. *Id.* ¶ 75. One case against Backpage.com resulted in
 15 a guilty plea to one count of money laundering conspiracy where proceeds were routed through various
 16 digital currency exchange accounts, including some at Kraken. *Id.* ¶ 76. In another case, defendant
 17 Joseph Kim pled guilty to wire fraud for a scheme where he defrauded his employer of bitcoin worth
 18 approximately \$440,000 and transferred it to his Kraken account. *Id.* ¶ 77.

19 Based on these examples, the IRS suspects that there may be many more Kraken users who have
 20 failed to report their cryptocurrency transactions, and to pay their associated tax liabilities, in accordance
 21 with the internal revenue laws.

22 **III. LAW AND ARGUMENT**

23 **A. Governing Law**

24 The IRS is statutorily required to have its employees "proceed, from time to time, through each
 25 internal revenue district and inquire after and concerning all persons therein who may be liable to pay
 26 any internal revenue tax[.]" 26 U.S.C. § 7601(a). To this end, the IRS also has broad investigative
 27 powers "for the purpose of ascertaining the correctness of any return, making a return where none has
 been made, determining the liability of any person for any internal revenue tax or the liability at law or

1 in equity of any transferee or fiduciary of any person in respect of any internal revenue tax, or collecting
 2 any such liability[.]” 26 U.S.C. § 7602(a). To fulfill these purposes, the IRS “is authorized” by statute:

- 3 (1) To examine any books, papers, records, or other data which may be relevant or
 material to such inquiry;
- 4 (2) To summon the person liable for tax or required to perform the act, or any officer
 or employee of such person, or any person having possession, custody, or care of books
 of account containing entries relating to the business of the person liable for tax or
 required to perform the act, or any other person the Secretary may deem proper, to appear
 before the Secretary at a time and place named in the summons and to produce such
 books, papers, records, or other data, and to give such testimony, under oath, as may be
 relevant or material to such inquiry; and
- 9 (3) To take such testimony of the person concerned, under oath, as may be relevant or
 material to such inquiry.

10 *Id.* In sum, there is “broad latitude granted to the IRS by § 7602.” *United States v. Jose*, 131 F.3d 1325,
 11 1329 (9th Cir. 1997) (quoting *United States v. Arthur Young & Co.*, 465 U.S. 805, 817 (1984)); *see also*
 12 *United States v. Bell*, 57 F. Supp. 2d 898, 906 (N.D. Cal. 1999) (“The IRS has broad investigatory
 13 powers that are set forth in §§ 7601 through 7610 of the Internal Revenue Code.”).

14 When issuing an administrative summons to a third party, the IRS is generally required to give
 15 notice to the taxpayer. 26 U.S.C. § 7609(a)(1). The taxpayer then has the right to file a petition in court
 16 seeking to quash the summons. § 7609(b)(2)(A). However, the third-party notice rules do not apply to
 17 certain types of summonses, including a so-called “John Doe” summons, § 7609(c), defined as a
 18 summons that “does not identify the person with respect to whose liability the summons is issued.”
 19 § 7609(f). Instead, a John Doe summons “may be served only after a court proceeding” establishing the
 20 elements listed in § 7609(f). *Id.* This proceeding is necessarily ex parte because the point of a John Doe
 21 summons is to allow the IRS to obtain information when the identity of the taxpayer is unknown. *See*
 22 § 7609(h)(2) (stating that the court’s determination under § 7609(f) “shall be made ex parte and shall be
 23 made solely on the petition and supporting affidavits”).

24 The Court, in this ex parte proceeding, effectively serves the same function as a taxpayer in a
 25 § 7609(b)(2)(A) petition to quash. *See Tiffany Fine Arts, Inc. v. United States*, 469 U.S. 310, 317 (1985)
 26 (“As a substitute for the procedures of §§ 7609(a) and (b), Congress enacted § 7609(f)[.]”); *United*
 27 *States v. Gertner*, 65 F.3d 963, 965 n.1 (1st Cir. 1995) (“[T]he court in effect ‘takes the place of the

1 affected taxpayer’ who, being unnamed, cannot herself be expected to know about—let alone to
 2 oppose—the summons even if it is irregular.” (quoting *Tiffany Fine Arts*, 469 U.S. at 321)). “Congress
 3 did not intend to impose stringent restrictions on the Service’s investigatory function but merely sought
 4 to prevent the indiscriminate exercise of the John Doe summons power.” *United States v. Ernst &*
 5 *Whinney*, 750 F.2d 516, 519-20 (6th Cir. 1984) (quotation omitted).

6 Section 7609(f) provides that the IRS may not serve a John Doe summons until after a court
 7 proceeding in which the government establishes the following three numbered elements:

- 8 (1) the summons relates to the investigation of a particular person or ascertainable group or
 class of persons,
- 9 (2) there is a reasonable basis for believing that such person or group or class of persons may
 fail or may have failed to comply with any provision of any internal revenue law, and
- 10 (3) the information sought to be obtained from the examination of the records or testimony
 (and the identity of the person or persons with respect to whose liability the summons is
 issued) is not readily available from other sources.

11 Additionally, as of 2019, § 7609(f)’s new flush language requires that the summons be “narrowly
 12 tailored to information that pertains to the failure (or potential failure) of the person or group or class of
 13 persons referred to in paragraph (2) to comply with one or more provisions of the internal revenue law
 14 which have been identified for purposes of such paragraph.”

15 **B. Application of § 7609(f)**

16 The summons at issue here meets all three of the numbered criteria in § 7609(f) as well as the
 17 new “narrowly tailored” requirement.

18 **1. The Summons Relates to the Investigation of an Ascertainable Class**

19 The first of the three numbered requirements in § 7609(f) is that “the summons relates to the
 20 investigation of a particular person or ascertainable group or class of persons.” § 7609(f)(1). This first
 21 prong is met because the John Doe Class is particularized from the general public and Kraken has the
 22 information necessary to ascertain whether its customers are members of the class.

23 Again, the face of the summons defines the John Doe Class this way: “United States person(s),
 24 who directly or indirectly had authority over any combination of accounts held with Payward Ventures
 25 Inc., d/b/a Kraken or Kraken.com, or its predecessors, subsidiaries, divisions, or affiliates (collectively,
 26

1 ‘Kraken’), with at least the equivalent of \$20,000 in value of transactions (regardless of type) in
 2 cryptocurrency in any one year, for the period January 1, 2016 through December 31, 2020.” This class
 3 is ascertainable because it is limited in at least four ways. First, it is limited to Kraken account holders.
 4 Second, it is limited to United States persons.⁴ Third, it is limited to those account holders whose
 5 transactions were worth at least \$20,000 in a year. Fourth, it is limited to the five-year time period of
 6 2016-2020.

7 The John Doe Class identified in the summons is “ascertainable” because courts have repeatedly
 8 found § 7609(f)(1) to be satisfied where a summons identifies a particular group of taxpayers in a
 9 similar manner. For example, this test was passed where a summons “squarely particularize[d] the
 10 individuals sought from the general public” by identifying the class as California residents who, between
 11 2005 and 2010, were involved in certain property transfers for little or no consideration. *See In re Tax*
 12 *Liab. of Does*, No. 2:10-mc-00130-MCE-EFB, 2011 WL 6302284, at *2 (E.D. Cal. Dec. 15, 2011).
 13 Likewise, the IRS satisfied the “ascertainable group” standard where a summons concerned U.S.
 14 taxpayers who, as agents for subsidiaries of a certain company, sold credit insurance policies reinsured
 15 with entities in the Turks and Caicos Islands. *See In re Tax Liab. of Does*, No. 03-22793-CIV, 2003 WL
 16 22953182, at *1 (S.D. Fla. Oct. 30, 2003) (“American Bankers Insurance Group”); *see also Matter of*
 17 *Does*, Case No. CV-13-3393 YGR, 2013 WL 5503135 (N.D. Cal. Aug. 29, 2013) (approving John Doe
 18 class of U.S. taxpayers who had accounts with CIBC First Caribbean International Bank Limited
 19 through correspondent account at Wells Fargo Bank, N.A., during 2004-2012); *In Matter of Tax*
 20 *Liabilities of Does*, Civ. No. 3:96-CV-25(DF), 1996 WL 196633, at *1 (M.D. Ga. Feb. 5, 1996) (“As
 21 required by 26 U.S.C. § 7609(f)(1), the summons relates to the investigation of an ascertainable group or
 22 class of persons, that is, individuals, businesses, corporations, partnerships, joint ventures, and

23 ⁴ “The term ‘United States person’ means—
 24 (A) a citizen or resident of the United States,
 25 (B) a domestic partnership,
 26 (C) a domestic corporation,
 27 (D) any estate (other than a foreign estate, within the meaning of paragraph (31)), and
 28 (E) any trust if—

29 (i) a court within the United States is able to exercise primary supervision over the
 30 administration of the trust, and
 31 (ii) one or more United States persons have the authority to control all substantial
 32 decisions of the trust.

33 26 U.S.C. § 7701(a)(30).

1 companies within the State of Georgia that received payments from The Loef Company, for the sale of
 2 recyclable materials, (also referred to as scrap metal), including commissions, for the calendar years
 3 1992, 1993 and 1994.”).

4 Moreover, as discussed in Part II.C above, Kraken should be able to ascertain from its records
 5 which of its virtual currency exchange customers were U.S persons, and who among them engaged in
 6 the \$20,000 floor transactional levels⁵ during the years specified in the summons, based on the
 7 information expected they collect on their customers. The availability of this information to Kraken
 8 means that the John Doe Class is an “ascertainable group of class of persons” and that § 7609(f)(1) is
 9 satisfied.

10 **2. There Is a Reasonable Basis for Believing That the John Doe Class May Fail,
 or May Have Failed, to Comply with the Internal Revenue Laws**

11 The second numbered element of § 7609(f) that the government must establish for the Court to
 12 approve service of the summons relating to the John Doe Class is that “there is a reasonable basis for
 13 believing that such person or group or class of persons may fail or may have failed to comply with any
 14 provision of any internal revenue law.” § 7609(f)(2). There is a reasonable basis for believing that
 15 members of the John Doe Class may fail (or may have already failed) to report, or to pay tax associated
 16 with, cryptocurrency transactions. This belief is based upon the information discussed in Part II.D,
 17 above: the lack of third-party reporting to the IRS by Kraken regarding its customers’ transactions; the
 18 IRS’s experience with the Coinbase John Doe summons and its aftermath; the MTRDB search results
 19 showing likely large-scale underreporting of taxable cryptocurrency transactions; and Agent Cincotta’s
 20 personal knowledge of non-compliance by Kraken users.

21 To meet the “reasonable basis” prong of § 7609(f)(2), the government need only show that a
 22 transaction has occurred that is “of such a nature as to be reasonabl[y] suggestive of the possibility that
 23 the correct tax liability with respect to that transaction may not have been reported.” H.R. Rep. No. 94-

24
 25
 26 ⁵ At least one case has addressed whether a class is “ascertainable” where the class is defined
 27 based on a dollar-value threshold but the summoned party “does not record members’ transactions in
 terms of monetary value, and is unaware of the monetary value applied to the transactions by the
 members.” *United States v. Coble*, 1982 WL 1661 at *5 (S.D. Iowa June 2, 1982). But we have reason
 to believe that this dollar-value information is available to Kraken such that the class can be ascertained
 and the summons readily complied with.

1 658 at 311 (1975), *reprinted in* 1976 U.S.C.C.A.N. 2897, 3208; *see, e.g., United States v. Ritchie*, 15
 2 F.3d 592, 601 (6th Cir. 1994) (clients’ payment for legal services with large amounts of cash provided
 3 reasonable basis for John Doe summons). When enacting § 7609(f), Congress did “not intend to impose
 4 an undue burden on the [IRS] in connection with obtaining a court authorization to serve this type of
 5 summons.” H.R. Rep. No. 94-658 at 311, *reprinted in* 1976 U.S.C.C.A.N. at 3207. Rather, Congress
 6 sought to ensure that the IRS would have “a specific situation to present in the court,” instead of using
 7 the summonses to engage in a “possible ‘fishing expedition.’” *Id.*; *see also In re Tax Liabs. of Does*,
 8 688 F.2d 144, 149 (2d Cir. 1982) (Section 7609(f) was “concerned only with . . . preclud[ing] the IRS
 9 from using [John Doe] summonses to engage in possible ‘fishing expeditions.’” (quoting H.R. Rep. No.
 10 94-658 at 311)). The government need not “produce conclusive evidence of an actual tax violation as a
 11 prerequisite to obtaining a John Doe summons.” *Matter of Does*, 671 F.2d 977, 980 (6th Cir. 1982) (per
 12 curiam) (“*Columbus Trade Exchange*”). The point of the statute is merely “to prevent the Service from
 13 exercising its summons power in an arbitrary or quixotic manner.” *Id.*; *see also Byers v. United States*
 14 *Internal Revenue Service*, 963 F.3d 548, 553 (6th Cir. 2020) (“when the government seeks information
 15 about an unnamed person from a third party, it must show the district court that it has some reason to
 16 believe that this unnamed person violated or may violate the law.”).

17 Prior experience with similar transactions involving similar parties is a reasonable basis under
 18 § 7609(f)(2). For example, *Columbus Trade Exchange* is one of a group of cases from the early 1980s
 19 involving John Doe summonses that the IRS sought approval to serve on barter exchanges. Those barter
 20 exchanges are analogous to virtual currency exchanges insofar as the IRS’s experience showed that their
 21 customers, whose identities were unknown, were likely to be underreporting the tax on their
 22 transactions. The Sixth Circuit held that the IRS’s “past experience with this problem is a ‘reasonable
 23 basis’ for its decision to investigate the returns of Columbus Exchange members,” 671 F.2d at 980, and
 24 other courts made similar rulings. *See United States v. Pittsburgh Trade Exchange, Inc.*, 644 F.2d 302,
 25 306 (3d Cir. 1981) (finding, based on IRS agent’s testimony, that “barter transactions such as those
 26 arranged by The Exchange are inherently susceptible to tax error since no cash is involved and the only
 27 records of the members’ credits are kept by The Exchange, which allegedly does not provide members
 any information regarding their trade accounts. Such circumstances provide a sufficient basis for the

1 Internal Revenue Service’s action.”); *United States v. Island Trade Exchange, Inc.*, 535 F. Supp. 993,
 2 996-97 (E.D.N.Y. 1982) (approving John Doe summons to barter exchange and finding “reasonable
 3 basis” requirement in § 7609(f)(2) met based on IRS agent’s declaration that “prior examinations of
 4 bartering exchanges and their members by the Internal Revenue Service revealed high levels of omitted
 5 or improperly reported income”). Equally here, the IRS’s knowledge of non-compliance by some
 6 Kraken users, the Coinbase John Doe summons, and other situations in which there is a lack of third-
 7 party reporting all strongly suggest that there is a reasonable basis for the summons in this case.

8 As in the barter-exchange cases, all of the cases arising from the IRS’s Offshore Credit Card
 9 Project have found a “reasonable basis” for suspecting non-compliance based on the IRS’s experience
 10 with undisclosed foreign accounts, even in the absence of audits involving the summoned parties,
 11 because individuals using credit cards to repatriate funds from offshore bank accounts are likely to be
 12 engaged in tax evasion. *See, e.g., In re John Does*, No. 1:00-CV-3919, 2000 WL 34538137 (S.D. Fla.
 13 Oct. 30, 2000) (*American Express & MasterCard International, Inc.*); *In re John Does*, No. CV-02-
 14 0049-MISC-PJH (N.D. Cal. 2002) (*VISA International*); *In re John Does*, No. 02-22404 CIV-
 15 UNGARO-BENAGES (S.D. Fla. 2002) (*MasterCard International, Inc.*); *In re John Does*, No. 03-
 16 22177 CIV-Martinez (S.D. Fla. 2003) (*Credomatic of Florida Inc.*); *In re John Does*, No. 04-F-1548
 17 (OES) (D. Col. 2004) (*First Data Corporation*); *In re John Does*, No. 04-21986-CIV-UNGARO-
 18 BENAGES (S.D. Fla. 2004) (*TecniCard, Inc.*); and *In re John Does*, No. 4:04-cv-94-1 (CDL) (M.D. Ga.
 19 2004) (*Total Systems Services, Inc.*).

20 Here, the evidence the IRS has developed to date is reasonably suggestive of the possibility that
 21 the correct tax liability with respect to cryptocurrency transactions conducted through Kraken’s virtual
 22 currency exchanges may not have been properly reported. Declaration ¶ 42. Again, the IRS knows that
 23 when third-party reporting is lacking, the incidence of tax non-compliance increases greatly. That
 24 concern is a valid one where Kraken, like many other virtual currency exchanges, does not issue Forms
 25 1099 or otherwise engage in third-party transactional reporting to the IRS. Additionally, as in the barter-
 26 exchange cases, the IRS’s experience with cryptocurrency, especially with respect to the Coinbase John
 27 Doe summons, indicates a likelihood of non-compliance by Kraken customers. This suspicion is
 bolstered by the MTRDB search results. Moreover, Agent Cincotta is personally aware of several

1 instances of previously unreported (and likely taxable) transactions involving Kraken users. *See*
 2 Declaration ¶¶ 70-77, 81-84. Given all that, the IRS has far more than a mere suspicion that the John
 3 Doe Class includes taxpayers who are not complying with the law. Rather, the evidence strongly
 4 suggests that there has been, and continues to be, failure by certain Kraken users to comply with the
 5 internal revenue laws in reporting income from cryptocurrency transactions. The “reasonable basis”
 6 prong of § 7609(f)(2) is therefore satisfied.

7 **3. The Information Sought in the Summons Is Not Readily Available From
 8 Other Sources**

9 The third numbered requirement of § 7609(f) is “the information sought to be obtained from the
 10 examination of the records or testimony (and the identity of the person or persons with respect to whose
 11 liability the summons is issued) is not readily available from other sources.” This third prong of the test
 12 is met because the information sought in the summons to Kraken is not readily available from other
 13 sources. As noted above, there is no third-party reporting by Kraken to the IRS regarding the
 14 cryptocurrency transactions that are conducted on its exchanges. Declaration ¶ 37. The IRS also has
 15 reason to believe that a significant portion of such transactions are not being properly reported by the
 16 taxpayers themselves either, but the IRS is presently unable to audit such taxpayers because their
 17 identities are unknown. With these limitations, the only repository of the information sought by the
 18 summons that is readily available to the IRS is Kraken. *Id.* ¶ 85. *See American Bankers Insurance*
Group, 2003 WL 22953182, at *1 (finding § 7609(f)(3) met because “information sought by the IRS to
 19 continue their investigation is not readily available through a means other than from [the summoned
 20 party] itself”).

21 Where, as here, the IRS is unable to identify the members of the John Doe Class, and one of the
 22 principal purposes of the summons is to discover the class members’ identities, courts have repeatedly
 23 found the § 7609(f)(3) prong of the test to be satisfied. To give one common example, courts have
 24 approved summonses where the identities of the persons to be investigated are not readily available but
 25 are known to foreign institutions. *See In re Tax Liabs. of Does*, No. 11-cv-01686-PJH, Dkt. No. 10
 26 (N.D. Cal. Apr. 7, 2011) (authorizing John Doe summons to HSBC Bank USA, N.A. seeking financial
 27 account records establishing the identities of U.S. taxpayers with interests in HSBC’s Indian bank

1 accounts); *MasterCard International, Inc.*, 2002 WL 32879613, at *1 (authorizing service of a John Doe
 2 summons seeking the identity of U.S. taxpayers who held certain credit card accounts with ties to
 3 foreign banks); *American Express & MasterCard International, Inc.*, 2000 WL 34538137, at *1
 4 (identities of taxpayers not readily available except from American Express and MasterCard
 5 International, Inc., who possessed credit card information for cards issued by offshore banks).

6 Even if it were theoretically possible for the IRS to obtain some of the information sought in the
 7 summons from a labor-intensive review of its own files, that would not prevent § 7609(f)(3) from being
 8 satisfied.⁶ Courts take a “practical” approach when information “cannot without unreasonable burden,
 9 expense and unwarranted delay be retrieved from the files of the Internal Revenue Service.” *United*
 10 *States v. Reprints, Inc.*, 43 A.F.T.R.2d 79-463, 1978 WL 1238 (N.D. Ga. Nov. 18, 1978); *see also*
 11 *United States v. John G. Mutschler & Assocs., Inc.*, 734 F.2d 363, 367-68 (8th Cir. 1984) (taking
 12 “practical approach to IRS accessibility” in declining to order “manual search of 18,000 opinion letter
 13 applications” to identify those prepared by summoned party, calling that “an unreasonable and imprecise
 14 method” of locating information); *United States v. Berkowitz*, 488 F.2d 1235, 1236 (3d Cir. 1973) (per
 15 curiam) (“To require the Internal Revenue Service to review individually the millions of forms filed in
 16 1971” to locate those sought by summons “is so obviously burdensome as to make the procedure
 17 prohibitive” and concluding “from a practical standpoint those returns would not be readily available to
 18 the government”).

19 The only entities possessing information relating to virtual currency transactions that identify the
 20 persons involved in the transactions, and that hold material relating to the transactions, are the
 21 exchangers and any intermediaries. Therefore, it is logical to summon Kraken for this identifying and
 22 transactional information regarding Kraken’s customers, which is not readily available from any other
 23 source.

24 **4. The Summons Is Narrowly Tailored to Information That Pertains to the**
 25 **Failure (or Potential Failure) of the Class to Comply with the Internal**
 26 **Revenue Laws**

27 ⁶ Cf. *Sugarloaf Funding, LLC v. U.S. Dept. of Treas.*, 584 F.3d 340, 350 (1st Cir. 2009) (holding,
 in summons enforcement proceeding, that “the IRS is entitled to obtain relevant records from third
 parties to compare for accuracy any records obtained from the taxpayer”).

An additional requirement that Congress added to § 7609(f) in 2019 is that a John Doe summons must be “narrowly tailored to information that pertains to the failure (or potential failure) of the person or group or class of persons referred to in paragraph (2) to comply with one or more provisions of the internal revenue law which have been identified for purposes of such paragraph.” This new narrow-tailoring requirement is met because the summons requests are specifically directed at information that will shed light on the potential non-compliance that the IRS is concerned about—non-reporting of cryptocurrency transactions and non-payment of associated tax—as well as the identities of those taxpayers who may not be in compliance. As mentioned above, this includes potential non-compliance with several provisions of the Internal Revenue Code, such as 26 U.S.C. §§ 61, 451, and 1011.

Congress added the new flush language at the end of § 7609(f) as part of the Taxpayer First Act, Pub. L. No. 116-25, § 1204(a), 133 Stat. 988 (2019), and it became effective on August 16, 2019. Congress’s intent was to ensure that “the information sought in the summons [is] at least potentially relevant to the tax liability of an ascertainable group,” and that the summons is not used “for the purposes of a fishing expedition.” H.R. Rep No. 116-39, at 41 (2019). The added text “is not intended to change the *Powell* standard [*i.e.*, the showing the IRS must make in support of summons enforcement, *see United States v. Powell*, 379 U.S. 48 (1964)] or otherwise affect the IRS’s burden of proof.” *Id.* at 42; *see also* Joint Committee on Taxation, *Description of H.R. 1957, the “Taxpayer First Act of 2019,”* at 15 (2019), <https://www.jct.gov/CMSPages/GetFile.aspx?guid=673878f4-0d0f-4304-a14c-c9740276676a> [<https://perma.cc/49QV-GWV6>].

This new statutory requirement is satisfied here. Agent Cincotta’s Declaration explains in detail the direct connection between each of the six items requested in the summons attachment and the IRS’s investigation concerning non-compliance with the internal revenue laws. *See Declaration ¶¶ 87-102.* Those six document requests fit within two broad categories. *Id.* ¶ 89. The first category of requests is “directed at adequately identifying the John Doe class members so that transactional data can reasonably be associated with a particular person.” *Id.* ¶ 90. For example, Request #1 on the summons attachment, seeking account registration records, will assist the IRS in this process. *See id.* ¶¶ 93-97. The second category of requests is “directed at obtaining transactional information that may permit the IRS to evaluate whether a particular taxpayer complied fully with internal revenue laws.” *Id.* ¶ 91. For

1 example, Request #5 on the summons attachment seeks all records of account activity, including
2 transaction logs or other records that reflect the particulars of a transaction such as the date, the amount,
3 the transaction type, the account post-transaction balance, and requests or instructions to send or receive
4 virtual currency. These records should contain the information necessary to determine the correct
5 federal tax liability of applicable Kraken users. *Id.* ¶ 101.

6 As these and other more detailed explanations in Agent Cincotta's Declaration show, each of the
7 items sought by the summons is specifically targeted toward obtaining information that may further the
8 IRS's investigation of the John Doe Class and its members' failure (or potential failure) to comply with
9 the internal revenue laws. The narrow-tailoring requirement of the new flush language in § 7609(f) is
10 therefore satisfied.

11 **IV. CONCLUSION**

12 Based on the foregoing, the government has met all of the requirements for a John Doe summons
13 in § 7609(f). The United States requests that its petition be granted and that the Court enter the proposed
14 order approving the IRS to serve the John Doe summons on Kraken.

15 Dated this 30th day of March, 2021

16 DAVID A. HUBBERT
Acting Assistant Attorney General

17 /s/ Amy Matchison
18 AMY MATCHISON
19 Trial Attorney, Tax Division
U.S. Department of Justice

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